



Your Boat • Our Expertise

Buying A Boat

A simple guide of the purchasing process through ABNB Boat Brokerage.

ABNB
Boat Brokerage



01788 822 115 • admin@abnb.co.uk • ABNB.co.uk



The Process

VISIT US

ABNB Ltd, North Kilworth Marina,
Station Road, North Kilworth, LE17 6HY

01 YOUR RESEARCH

Start by visiting ABNB.co.uk to explore our boat listings. You have the option to view a summary of boats on our Boats for Sale page, in either a GridView or a more detailed ListView. The website is updated daily and for your convenience, you can sign up for email alerts for newly added boats. Additionally, you can follow us on social media and read reviews from past customers on Google, Trustpilot, or Facebook. When you find a boat you like, whether on the website, social media, or in one of our magazine adverts, you can download the brochure, by requesting one via email alerts, or call us to receive the full brochure by post.

02 YOUR VISIT

If the brochure sparks your interest, contact us to arrange a viewing of the boat. Keep in mind that some boats may be more locally moored than others, as we specialise in selling boats from their own moorings. You can check the website to get a general idea of the area where the boat is moored. We'll work with you and the owner to arrange a viewing at a time that suits both parties.

03 YOUR DECISION

Should you decide that the boat is the one for you, give us a call to discuss your desire to purchase, your means of funding, and any conditions such as surveys or demonstrations. Upon reaching an agreement, you will be asked for a £1,000 deposit, which secures the boat while arrangements such as demos, surveys, or financing are finalised. Rest assured, your deposit is held in our Client Account, separate from our trading account, and is fully refundable up to the date of contract exchange. Please note, we do not accept offers if the purchase funds rely on the sale of a property or boat until signed contracts are exchanged with a completion date.



ABYA & BRBA

For your reassurance ABNB is a full member of British Marine Boat Retailers & Brokers and a full member of ABYA Professional Yacht Brokers.

They each have a strict code of practice and rigorous minimum standards designed to ensure the highest levels of service and protection to the vendor and buyer alike. They demand certain standards of every accredited broker, from the use of a protected Client Account for monies received to Professional Indemnity Insurance to the paperwork issued.

www.abya.co.uk

www.britishmarine.co.uk

We offer 2 Months FREE Membership to RCR, River Canal Rescue



04 THE CONTRACT

Once your offer is accepted, you will be required to sign a binding Sale and Purchase Agreement (S&P). This legal document outlines the sale conditions, the timing for paying the balance of the purchase price, and the process of ownership transfer.

All payments must be made through electronic transfer into the ABNB Client Account, using methods like CHAPS or Internet Banking. To prevent delays, it is advisable to check with your bank for any daily transfer limits.

05 THE PAYMENT

After the funds have cleared into our Client Account and ownership transfer has completed, congratulations! You are now the proud owner of your boat. As an added assurance, we offer 2 months of free membership to RCR, River Canal Rescue, a waterways recovery breakdown service, for your peace of mind.

06 THE BOAT IS NOW YOURS!

Now you have bought a boat, perhaps you need an engine service, a bit of boiler maintenance, or maybe you are looking for a few alterations to the woodwork. Whatever you may need, the tradesman page on our website has contact details for engineers, carpenters, cleaners, painters and even boat movers.



We produce industry leading specification brochures

- ✓ The in-house production of sales brochures is our speciality
- ✓ Our unique to-scale line drawing is meticulously handled by our experts
- ✓ Photography is conducted by our team, ensuring originality
- ✓ All details are precisely collated for comprehensive coverage
- ★ ABNB exhibits at [Crick Boat Show](#) and [Boatlife Live](#)

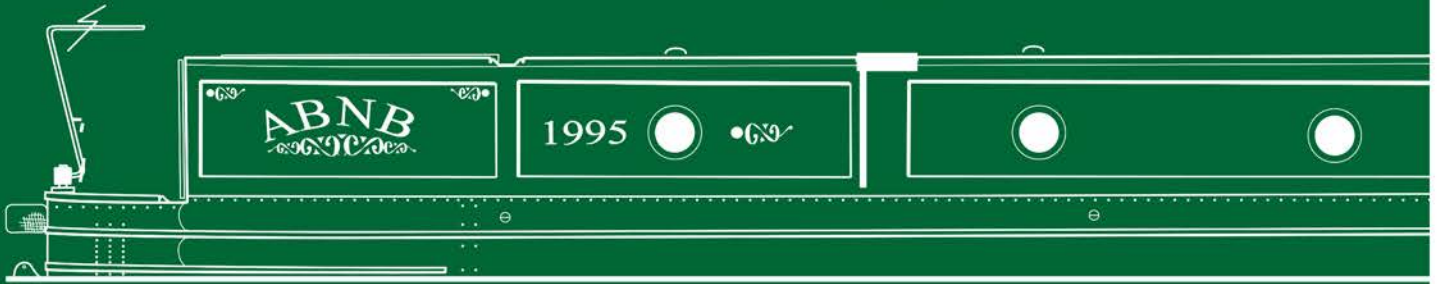


SCAN TO BROWSE ALL OF OUR BOATS



Don't just take our word for it...

Check out some testimonials from our happy customers!



FRIENDLY TEAM

"It is said the best two days in a man's life are the day he buys a boat and the day he sells it... I did both using **ABNB** and have to say

I found both to be an absolute pleasure! Very professional, friendly team who were great to deal with.

I wouldn't use anyone else."

-Duncan Brown



HELPFUL STAFF

"Very helpful and knowledgeable. The staff were brilliant in sorting a few little problems out for which they deserve a big thanks for. Will definitely be my first port of call when buying my replacement boat.

Thank you **ABNB**."

-Ray Smith



GREAT SERVICE

"Very smooth and efficient process to sell our boat. Excellent brochure, website and knowledgeable staff enabling us to sell within 4 days of being live on the website."

-Nigel May

Don't miss the boat!

Sign up to our mailing list today.



ABNB BOAT BROKERAGE

Have you fully explored all the information on our website? Our website is updated daily.

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